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# Foreign agriculture circular

## horticultural products

Approved by the World Agricultural Outlook Board • USDA

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### HORTICULTURAL PRODUCTS REVIEW

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### EXPORT SUMMARY

Horticultural export value during December was \$211 million, 2 percent below a year earlier. Following a disappointing pattern established in the first two months of the fiscal year, export pace continues to struggle. Foreign importers have trimmed their purchasing orders largely in response to the high cost in local currency terms of U.S. products and a weakened consumer demand because of lingering economic problems.

Commodity areas having a major impact on the overall poor export performance during the first quarter of FY 1984 include: fresh non-citrus fruit (especially apples and grapes), dried fruit (raisins), canned fruit (peaches and fruit cocktail), and tree nuts (walnuts, pistachios and filberts). U.S. apple exports declined despite a more than two-fold increase in shipments to the European Community and a 31 percent increase to the Middle East. The smaller export value is attributed to a 17,000 ton drop in apple movement to Venezuela. Table grape exports are down because of the smaller U.S. crop. Exports to Canada, the leading export outlet, are running 34 percent below the first quarter of FY 1983. While raisin export volume is up, the dollar figure is off based on a 22 percent decline in unit value. As was anticipated at the outset of the year, export volume for canned fruit is below last year because of a world-wide declining trend in consumption, stiff competition in export markets, and agricultural policies of the EC which have impaired U.S. export opportunities. Tree nut exports have fallen badly, primarily due to a poor West European demand for walnuts.

For further information on items in this circular, contact the Horticultural and Tropical Products Division, (202) 447-6590. All measures in this report, unless noted otherwise, are metric. One kilogram (kg)=2.2046 lbs., 1 metric ton=2,204.6 lbs., 1 liter=0.2642 gallon, and 1 hectare=2.471 acres.

Exports of fresh citrus and vegetables are noteworthy for having exceeded year earlier levels. However, exports of these items could be slowed in upcoming months due to the December freeze in Florida and Texas. With no dramatic change in the essential underlying factors affecting U.S. exports expected to occur in the short-term, it now appears that total export value for all horticultural products during FY 1984 (October 1983 - September 1984) will be challenged to maintain the \$2.83 billion recorded in FY 1983.

#### MARKET ACCESS AND OPPORTUNITIES

--The Government of Japan announced a grape juice import quota on December 16 for the period April 1983 to March 1984. The global quota is for 3,500 metric tons (5-to-1 concentrate basis) compared with 4,000 tons and 3,600 tons the prior two years. The smaller quota apparently reflects increased domestic production of grape juice concentrate in 1983. Grape juice quotas are issued on an "as needed" basis. Almost all of the imports are from the United States.

--On December 26 the Government of Japan announced citrus juice import quotas for the Japanese fiscal year 1983 (April 1983-March 1984). They consist of 6,500 metric tons of orange juice and 6,000 tons of grapefruit juice, both on a 5-to-1 concentrate basis. This is in compliance with the existing U.S./Japan trade agreement.

Although the quotas are global, over 90 percent of Japan's grapefruit juice imports comes from the United States. Brazil has been supplying over 70 percent of the orange juice concentrate.

--A temporary measure to prevent the introduction into Taiwan of the Mexican fruit fly from California was imposed December 12, 1983 by Taiwan's Bureau of Commodity Inspection and Quarantine. A phytosanitary certificate must be submitted stating that the fruit neither originates from, nor is transported through, any area where the Mexican fruit fly exists, unless it is transported through such an area in a sealed container. Among the fruits affected are apples, apricots, citrus, peaches, pears, plums, tomatoes, avocados, and figs.

--The Government of Colombia recently outlined additional foreign trade import policies. The Minister of Economic Development announced that most of the products now under free import status will be subject to a prior licensing requirement. A list of the affected products is not yet available, but some trade sources believe U.S. apples will be among the items adversely affected.

--The Government of Trinidad on January 16 announced that foreign exchange allocations will be reduced across a broad range, primarily affecting "nonessential" imports. During calendar year 1984 the Central Bank will reduce foreign exchange allocations from last year's levels for most horticultural items as follows:

- up to 25 percent reduction for fresh vegetables and cut flowers.
- up to 50 percent reduction for processed vegetables, fruit juices and certain food preparations.
- up to 100 percent reduction for fruits, nuts, brandy, wine, and beer.

--The Norwegian Ministry of Agriculture has announced that the open import period for apples will be January 24-April 30, 1984.

--Turkey has changed its import regulations, liberalizing some imports and establishing three controlled categories. These categories are: (1) prohibited, which requires special government exemption and an import license; (2) subject to government permit; and (3) those subject to a special surtax. Products in the last category are classified as either luxury products or products in which Turkey is mainly self-sufficient. Horticultural items on the list include:

Tariff No.	:	Commodity
	:	
	:	

Prohibited

07.01	Vegetables, fresh or chilled
07.02	Vegetables, preserved
07.04	Vegetables, dried, dehydrated, or evaporated
08.01.40	Other fresh fruits
08.01.50	Other dried fruits
08.05	Nuts
08.07	Stone fruit, fresh
20.03	Fruits preserved by freezing, containing added sugar
20.05	Jams, fruit jellies, marmalades, etc.
20.07	Fruit & vegetable juices, unfermented without spirits
22.05	Wine of fresh grapes, grape must with alcohol added

Subject to Government Permit

08.01.10	Bananas, fresh
08.06	Apples, pears, and quinces, fresh
13.03.40	Extract of hops
17.02.22	Sugar syrups

Subject to Special Surtax

22.09.20	Whiskey
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All other items not included in the above categories may be imported freely. Government enterprises must obtain permission for imports. Import deposits have been lowered with a 15 percent deposit required for general imports and a 7.5 percent deposit required for industries importing for their own production or for reexport.

--Proposed shelf life standards for processed foods marketed in Saudi Arabia are under consideration by The Saudi Arabian Standards Committee (SASO). The proposed standards have been publicized for several months (Horticultural Products Review, August 1983) and most suppliers have been observing them. The Standards Committee is now accepting comments on the proposed standards. Comments should be addressed to Badr O. Al-Saad, Head of Food Section, SASO, P.O. Box 3437, Riyadh, Saudi Arabia, telex 201610 SASO SJ. Suggestions for the extension of shelf life standards should cite appropriate scientific literature.

--The Agricultural Trade Office in Hamburg, Germany had a market study conducted on dehydrated and frozen prepared meals and soups. German production of frozen prepared meals has increased 101 percent over the period of 1974-82. The reasons for increased consumption of frozen meals and soups are the increasing health consciousness of the consumer, the growing popularity of foreign dishes and the ease of preparing frozen meals. Although statistics on these products are not collected by the German Federal Office of Statistics, two of the largest domestic producers reportedly import 90 percent of the fruit and 50 percent of the potatoes for these meals in the raw product form.

Trade experts believe that this market will continue to expand. Among the reasons given for expansion are: the increasing number of women who work, a growing number of smaller and single person households, and rising household purchasing power.

#### MARKET PROMOTION ACTIVITIES

--The ATO in Seoul is planning to participate in the KOR Hotel exhibition scheduled for June 11-17, 1984. This event, otherwise known as the Korean International Hotel, Catering and Food Exhibition, is planned for the following product categories:

1. Equipment, machinery and fittings for hotels.
2. Food processing and catering equipment.
3. Packing and bottling equipment.
4. Food and beverages.

The ATO will obtain 300 square feet of exhibit space for FAS Cooperators, including regional State groups, for generic promotion, free of charge. If cooperators or regional groups wish to have commercial representatives in attendance they will have to rent their own space. This also applies to commercial firms.

The cost of renting a booth is \$2,250. Additional costs which would include furniture, floor covering, signs and utility charges are estimated at \$650. The cost for an interpreter is estimated at \$300.

Those wishing to rent a booth space should contact LaVerne Brabant, ATO in Seoul. His telex is K25823 SOLATO.

Cooperator and regional groups should contact:

Robert E. Mannion, FAS  
U.S. Department of Agriculture  
Room 4932 South Building  
Washington, D.C. 20250  
Telephone: 202-447-7927

## COMMODITY UPDATE

--The U.S. Department of Agriculture will soon launch a major thrust to increase exports of high-value and value-added agricultural products, including highly processed, semiprocessed and unprocessed but consumer-ready foods such as fruits and vegetables. To kick off this effort, a team of export promotion specialists will travel around the nation to talk with food manufacturing officials, representatives of trade associations, state departments of agriculture, and regional export associations about ways to develop export opportunities. The team will conduct seminars targeted at company officials who are interested in breaking into the export market and existing exporters interested in new markets. Special emphasis will be placed on the services and funding available to these exporters through FAS, and aid in establishing export trading companies.

As part of the effort to expand processed sales, FAS is introducing a high value/value-added product promotion fund to help new and existing exporters with long term promotional expenses.

## COMMODITY UPDATE

--CORRECTION: The table showing the EC subsidy scheme for Greek sultana raisins on page 9 of the December Horticultural Products Review (FHORT 12-83) contains some discrepancies. A corrected version, in drachma and U.S. dollar equivalents per metric ton of sultanas follows:

ITEM	Drachmas		U.S. Dollar Equivalent	
	1982/83	1983/84	1982/83	1983/84
Minimum Grower Price	88,628	102,871	1,217	1,074
Greek Government Grower Support Payment	7,872	9,000	108	94
Processing Subsidy	24,052	42,826	330	447
Weekly Storage Subsidy	246	286	3.38	2.99

These data were calculated using European Currency Unit (ECU) green rate conversions of 66.5526 drachmas per ECU for 1982/83 and 77.2479 drachmas for 1983/84. Dollar conversions are based on average November rates of 72.8 drachmas per dollar in 1982 and an estimate of 95.8 drachmas in 1983.

--Anti-dumping and countervailing duty petitions against imports of French and Italian table wines valued at \$4 or less per gallon at U.S. port of entry were recently filed with the U.S. Department of Commerce and the International Trade Commission by a U.S. wine producers group called the American Grape Growers Alliance for Free Trade. The Alliance claims that these wines are being dumped on the U.S. market at less than production costs and that they are also being subsidized by the European Community. Imports of Italian and French wines have risen sharply in recent years and have captured a significant share of the U.S. market.

--Regulations governing Turkish exports were significantly liberalized on December 29, 1983. Responsibility for administering export regulations has been centralized in the newly established Undersecretariat of Treasury and Foreign Trade. Export procedures have been simplified and responsibility for processing documents will be turned over to local Chambers of Commerce and other exporter organizations. The new measures are designed to stimulate exports and contribute to an improvement in the Turkish economy.

Raisin, fig and filbert exporters will be allowed to keep 20 percent, compared to 5 percent previously, of their foreign exchange earnings. They no longer need to obtain export licenses but still must provide the government with certain price data. Consignment shipments of fresh fruit and vegetables, wine, fish and confectionery items can also get by with only a permit issued by the Chambers of Commerce and Industry. This will eliminate or reduce the need for exporters, located mostly in coastal cities, to travel to Ankara to obtain the necessary documentation. Barter trade is banned except by exporters having \$50 million or more in export business during the previous year.

--Twenty beneficiary countries have been designated under the terms of The Caribbean Basin Initiative (CBI)--formally known as The Caribbean Basin Economic Recovery Act. They are as follows:

Antigua and Barbuda	Honduras
Barbados	Jamaica
Belize	Montserrat
Costa Rica	Netherlands Antilles
Dominica	Panama
Dominican Republic	St. Christopher-Nevis
El Salvador	St. Lucia
Grenada	St. Vincent and the Grenadines
Guatemala	Trinidad and Tobago
Haiti	Virgin Islands, British

Duty-free access to the U.S. market for the designated countries has been effective since Jan. 1, 1984. These countries accounted for 98 percent of U.S. imports of horticultural products (excluding bananas and plantains) from the 27 potentially eligible countries in 1982. Designation of most of the remaining potential beneficiary countries is expected to be forthcoming as necessary requirements are met. Duty-free treatment for newly designated countries will take effect when designation occurs, and will not be retroactive.

--The Chilean government issued an import permit for 150,000 boxes (2,400 metric tons) of lemons from the United States. These imports are expected to ease a temporary shortage on the local market caused by freeze damage to the domestic crop. Chile's import status is expected to be of short duration, with lemon exports resumed once supplies return to normal.

--Exports of Chilean grapes are expected to increase about 10 percent during 1984, with the bulk of the increase destined for the United States. Most U.S. imports of grapes occur January-May, when domestic supplies are short. During 1983, U.S. grape imports from Chile totaled 108,000 metric tons.

--Subsidized financing for Brazilian processors of frozen concentrated orange juice (FCOJ) is to be eliminated. Under Central Bank Resolution 674, firms previously had been eligible to obtain export loans ranging from 12-20 percent of the value of their prior year's exports at below market interest rates. The action is not expected to have an adverse impact on exports of FCOJ. Brazilian exports of FCOJ during marketing year 1983/84 (July-June) are forecast by USDA at 191 million gallons at 42° brix, 23 percent larger than a year earlier.

--Lebanese citrus exports during the current 1983/84 season are now forecast at 100,000 tons, 20,000 tons below 1982/83 and nearly 50 percent less than the volume recorded only 4 years earlier. The disappointing level of exports is attributed to a smaller export availability and marketing problems with traditional Middle Eastern trading partners. Total citrus production in 1983/84 is placed at 295,000 tons compared to 340,000 tons in the prior year. The decline is largely a consequence of escalating military tension in southern Lebanon where most of the crop is grown.

Almost all of Lebanon's citrus exports are destined for other Arab countries in the region, most notably Syria, Saudi Arabia, Kuwait, Iraq and the United Arab Emirates. Import demand for Lebanese citrus in most of these countries has fallen off sharply. Saudi Arabia imposed import restrictions on Lebanese goods to insure that Israeli products were not imported through Lebanon. A decline in sales to Syria and Iraq, on the other hand, is due to internal financial difficulties and a weakened purchasing capacity. The closing of the Beirut-Damascus highway which leads into the Arab hinterland together with Israeli measures against the movement of goods and people in southern Lebanon stymies export movement and has tripled transportation costs. Finally, Lebanon is faced with growing competition in its export markets from other competing suppliers such as Cyprus, Turkey, Morocco and the United States.

To revitalize the citrus industry, or at least to provide some temporary relief, the Lebanese government has enacted several new programs to assist growers and exporters. Ten-year loans up to \$370 per hectare are now available to producers at an annual interest rate of only 3 percent. A citrus export subsidy equivalent to \$1 per 18 kilo carton has been established along with an export guarantee program for food products sold to Iraq. The government is also trying to push sales to non-traditional export markets. It recently negotiated the sale of 9,000 tons from this year's crop to Bulgaria. Even with the success of these new measures, long-term prosperity and a resurgence in exports cannot, however, be anticipated until the hostilities cease.

WORLD TREE NUT UPDATE

Almonds: Commercial production in major producing countries in 1983 has been revised to 184,400 metric tons (shelled basis), 6 percent below the preliminary September 1983 estimate. Weather damage to the Spanish crop was more extensive than originally reported. Output is now placed at 30,000 tons, one-half the 1982 volume.

So far this season, Spanish almond exports are well ahead of last year's level, the result of strong foreign demand and reduced California supplies. However, total Spanish almond exports during 1983/84 are projected to reach only 24,000 tons, slightly over half last year's level. Export prices for shelled Spanish almonds are well above last year's levels.

SPAIN: ALMOND PRICES  
(Dollars per Metric Ton, Bagged)

Commodity	:	December 1982	:	December 1983
Unselected Valencias.....	:	2,280	:	3,100
Larguetas.....	:	2,440	:	3,350
Marconas.....	:	2,480	:	3,400
Unshelled Almonds (Mollar).....	:	1,140	:	870

SPAIN: ALMOND EXPORTS  
September-August Crop Year  
(Metric Tons, Shelled Basis)

Destination	:	1981/82	:	1982/83
Algeria.....	:	2,400	:	4,499
Czechoslovakia.....	:	757	:	1,017
France.....	:	5,542	:	7,897
Netherlands.....	:	1,369	:	1,969
Sweden.....	:	644	:	1,052
Switzerland.....	:	2,386	:	3,051
United Kingdom.....	:	728	:	1,308
United States.....	:	---	:	137
USSR.....	:	---	:	7,000
West Germany.....	:	5,657	:	10,163
Others.....	:	4,962	:	6,922
Total.....	:	24,445	:	45,015

## TREE NUTS

U.S. almond exports, through December of the current marketing year, are running below last year's level because of the smaller crop. However, unit export values, noted in the tabulation below, are well above last season.

U.S. ALMOND EXPORTS 1982 AND 1983

	July-Dec. 1982			July-Dec. 1983		
	Quantity (Metric Tons)	Value (Dollars)	Average (Unit Value)	Quantity (Metric Tons)	Value (Dollars)	Average (Unit Value)
Shelled...	34,438	89,235,885	2,591	32,951	99,747,381	3,027
Prepared & Preserved:	10,588	30,579,206	2,888	12,467	42,629,616	3,419

1/ Dollars per metric ton.

Filberts: Based on current data, 1983 was a record year for filbert production despite smaller than anticipated crops in Spain and the United States. The September 1983 estimates for these two countries have been lowered 11 and 33 percent, respectively. While the Spanish crop, revised to 32,000 tons (in-shell basis), is still the second largest on record, the disease-damaged, 7,000 ton crop in the United States is the smallest harvested since 1976.

Pistachios: Commercial pistachio output in major producing countries is estimated at 84,600 tons (in-shell basis), 41 percent above the 1982 level. The 1983 Iranian crop is now projected to reach 39,000 tons, 73 percent greater than the 1982 outturn--a reasonable increase in view of the cyclical nature of this tree nut. Drought conditions late in the season dampened early expectations of a record Italian crop. Thus, the 1983 estimate has been reduced to the previous record level of 4,500 tons attained in 1981. The Greek harvest has been revised to a record 2,600 tons.

Walnuts: Due to a larger than anticipated crop in the United States (172,400 metric tons), world commercial output for 1983 has been revised to 296,900 tons--2 percent above the October 1983 estimate but still 15 percent below the large harvest in 1982. The French walnut crop is now projected to reach only 17,500 tons (in-shell basis), 10 percent below the preliminary October estimate and 44 percent less than the bumper 1982 harvest. Production prospects--sharply reduced by extensive storm damage--were minimized by the fact that 1983 was an "off-year" in the bearing cycle.

French minimum producer prices (MPP) for walnuts during the 1983/84 season are slightly below last season's depressed levels. In the Grenoble area, the MPP is about \$0.54 per pound. Grenoble producers have expressed concern about the low prices of California walnuts this season. Producer representatives from Grenoble are considering asking the EC for relief measures, possibly in the form of taxes or minimum import prices on U.S. walnuts coming into the European Community.

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## TREE NUTS

TREE NUTS: COMMERCIAL PRODUCTION IN SELECTED COUNTRIES  
(1,000 Metric Tons)

Commodity/Country	1981	1982	Preliminary 1983 Estimate	Revised 1983 Estimate
Almonds (Shelled)				
Italy.....	25.0	16.0	27.0	27.0
Morocco.....	4.8	3.5	5.6	5.6
Portugal.....	3.5	4.2	3.5	3.5
Spain.....	80.0	60.0	35.0	30.0
Turkey.....	10.7	11.0	11.7	11.7
United States.....	185.1	157.4	113.4	106.6
Total.....	309.1	252.1	196.2	184.4
Filberts (In-Shell)				
Italy.....	80.0	115.0	100.0	100.0
Spain.....	18.0	14.0	36.0	32.0
Turkey.....	350.0	200.0	370.0	370.0
United States.....	13.3	17.1	10.5	7.0
Total.....	461.3	346.1	516.5	509.0
Pistachios (In-Shell)				
Greece.....	2.3	1.6	2.4	2.6
Iran.....	41.5	22.5	N.A.	39.0
Italy.....	4.5	0.2	5.0	4.5
Syria.....	9.2	8.0	11.5	11.5
Turkey.....	21.0	8.0	15.0	15.0
United States.....	6.6	19.7	12.5	12.0
Total.....	85.1	60.0	---	84.6
Walnuts (In-Shelled)				
France.....	10.0	31.0	19.5	17.5
India.....	17.0	18.0	20.0	20.0
Italy.....	13.0	12.0	12.0	12.0
Turkey.....	70.0	75.0	75.0	75.0
United States.....	204.1	212.3	163.3	172.4
Total.....	314.1	348.3	289.8	296.9

WORLD TOMATO PRODUCTS SITUATION

Production: Although area planted to tomatoes for processing in 1983 in the ten major producing countries was up two percent over 1982, total production was down two percent. Unfavorable weather reduced yields in most countries. Yields fell by more than 10 percent in Canada, Taiwan, Greece, France and Mexico.

While bright prospects for the 1983 market for Italian tomato products had initially pointed toward an expansion in tomato area, growers increased area by only one percent due to a delay in the signing of the national agreement. Estimated production fell 7 percent below the Italian Ministry of Agriculture's target of 3.49 million tons. In an attempt to move more of Italy's tomato processing to the south, the Ministry of Agriculture, for the first time, set production targets by region. In spite of this, most expansion occurred in the northern regions where the growers association and local canners negotiated a timely agreement.

Production fell by 19 percent in both France and Canada, while in the United States 1983 production was 4 percent lower than in 1982 but still 23 percent higher than in 1981.

A 20 percent increase in minimum grower prices in Portugal boosted tomato area by 14 percent, while in Spain area was down due to irrigation water shortages. Israel produced another record crop in 1983 despite the termination of government subsidies. Much of the 16 percent increase in area came from uprooted citrus groves. Taiwan, with planted area up 46 percent, suffered a serious setback when a prolonged rainy season reduced yields by 33 percent. The Taiwanese production target for 1984 is 480,000 tons.

## TOMATOES FOR PROCESSING: PRODUCTION IN SELECTED COUNTRIES

Country	Production		Yield	
	1982	1983	1982	1983
	1,000 Metric Tons		Tons per Hectare	
North America				
Canada.....	477	386	42.3	33.7
Mexico.....	180	150	36.0	27.3
United States.....	6,621	6,379	55.4	53.9
Mediterranean				
France.....	375	305	42.1	32.8
Greece.....	1,178	1,040	52.5	47.3
Israel.....	240	293	49.0	51.4
Italy.....	3,020	3,250	36.0	38.2
Portugal.....	480	550	27.4	27.5
Spain.....	567	526	37.8	37.6
Taiwan.....	378	370	71.4	48.0
Total prod/Av. yield:	13,516	13,249	46.0	44.3

Source: Foreign Production Estimates Division, FAS

## TOMATO PRODUCTS

World Paste Pack: Estimated paste pack among selected major producers fell by 4 percent in 1983. Generally low carryin levels plus decreases in U.S. and French outturn should help to maintain a firm market for paste throughout the 1983/84 season.

Italian paste exports in 1982/83 were limited by availability. Price per kilogram averaged 900-1,000 lira (\$540-600 per ton) compared with 680-750 lira (\$470-520 per ton) in the 1981/82 season. In December of the current 1983/84 marketing year, prices ranged from 1,150 to 1,200 lira per kilo (\$690-720). Greek supplies of paste are projected to be on par with last season despite widespread dissatisfaction with 1983 EC subsidies.

Israeli paste production in 1983/84 will be up 68 percent over last season. Israel exports about 70 percent of its paste outturn. In 1981 and 1982, 75 percent of total exports were destined for the United States. Exports to the United Kingdom, a distant second, have dropped off over the past two years. Paste pack in Taiwan was down 29 percent in 1983 and exports will fall accordingly.

The falling value of the Portuguese escudo and tight supplies of paste within the EC may open EC markets to Portuguese paste in 1984 and 1985. Portugal still faces a 12.6 percent ad valorem tariff and a 90,000 ton quota in EC markets.

TOMATO PASTE: PRODUCTION AND EXPORTS BY SELECTED COUNTRIES, 1981-1983  
(1,000 Metric Tons)

Country	Production 1/ 2/			Exports 3/		
	1981	1982	1983 4/	1981	1982	1983 5/
France.....	53	50	41	11	15	10
Greece.....	180	175	175	117	148	150
Israel.....	17	19	32	11	14	20
Italy.....	305	304	310	287	288	285
Portugal.....	65	77	98	75	59	75
Spain.....	51	58	51	51	30	35
Taiwan.....	40	41	29	28	40	30
United States.....	338	407	345	8	11	10
Total.....	1,703	1,131	1,081	588	1,145	615

1/ Processing season is late summer/early fall in all countries except Taiwan where processing is done in the first few months of the year. 2/ On net weight basis except for Greece and Italy. 3/ Data reported on a marketing year basis for France, Greece, Italy, Spain and the United States and on a calendar year basis for others. 4/ Preliminary. 5/ Forecast.

Canned Tomato Pack: Due to excess demand for canned tomatoes in the 1982/83 season, Italy, the world's largest exporter, carried no product inventory into the 1983/94 season. Total supplies of canned tomatoes in Italy will be down from the previous season by an estimated 9 percent. In anticipation of Italian shortages, Spain hopes to increase canned tomato exports by 33

TOMATO PRODUCTS

percent. Processors expect to increase shipments to traditional markets including the United States, the United Kingdom and Canada. Taiwan and Israel, with 37 and 15 percent increases in availability over last season, should also benefit from the tight world supplies of canned tomatoes.

CANNED TOMATOES: PRODUCTION AND EXPORTS BY SELECTED COUNTRIES, 1981-1983  
(1,000 Metric Tons)

Country	Production 1/			Exports 2/		
	1981	1982	1983	1981	1982	1983
	:	:	:	:	:	:
France.....	52	46	38	1	3	1
Greece.....	12	10	10	3	4	2
Israel.....	23	27	30	15	19	24
Italy.....	1,010	920	960	418	355	305
Portugal.....	8	10	10	0	1	1
Spain.....	89	110	101	37	45	60
Taiwan.....	4	5	8	6	5	9
United States <u>3/</u> .....	310	347	294	12	8	6
Total.....	1,508	1,475	1,451	492	440	409

1/ On net weight basis except for Greece and Italy. 2/ Data reported on a marketing year basis for France, Greece, Italy, Spain and the United States and on a calendar year basis for others. 3/ California only - includes round, pear-shaped, stewed, diced, sliced, wedges and chunks.

Grower Prices and Processor Subsidies: The EC subsidy system for processed fruit and vegetables provides a subsidy for EC tomato processors provided that they pay growers a specified minimum price. Payments are made on a finished product basis and are set annually in European Currency Units (ECU's), the unit of account among EC members.

EC PROCESSOR SUBSIDY AND MINIMUM GROWER PRICES  
FOR TOMATO PRODUCTS - 1983  
(U.S. Dollars Per Metric Ton) 1/

Product	Processor Subsidy				Minimum Grower Price			
	EC "Nine"		Greece		EC "Nine"		Greece	
	1983	1982	1983	1982	1983	1982	1983	1982
Whole peeled tomatoes								
Roma variety.....	125	132	91	125	114	121	89	87
San Marzano.....	170	182	134	161	151	160	122	122
Crushed and frozen tomatoes.....	61	65	45	61	94	100	74	73
Tomato Concentrate (28-30° Brix).....	418	442	274	325	90	96	70	68

1/ Dollar values are approximate and are converted from ECU's at a rate of 1 ECU=\$0.97 in 1982 and 1 ECU=\$0.89 in 1983.

## TOMATO PRODUCTS

Guaranteed grower prices for first and second grade tomatoes in Portugal for 1983 were \$39 and \$33 per ton, respectively--up over 20 percent in escudo terms from 1982. The 1983 minimum FOB export price per ton of first grade tomato paste (28-30° brix) was \$720 for the United States and Canada, \$600 for the EC and the Middle East and \$750 for all others. The processing subsidy for 1983 has not been determined. However, \$36.80 per ton was paid in 1982, down from \$52.50 per ton in 1981.

Minimum grower prices for 1983 in Spain are \$39 per ton for round tomatoes for paste and \$55 per ton for pear-shaped tomatoes. These prices are tied to a \$27 per ton loan to paste processors limited to 330,000 tons of round tomatoes and a \$39 per ton loan to canned tomato producers limited to 220,000 tons of pear-shaped tomatoes.

Trends in Mediterranean Production: EC subsidies for processed tomatoes have encouraged a dramatic increase in tomato processing activity within the Community. The EC Commission estimates that the proportion of fresh tomatoes currently utilized for processing is close to three-fourths compared with about one-half in 1977 when the subsidy scheme was first introduced. As intended, Mediterranean area producers, particularly Italy, have reaped the lion's share of subsidy benefits.

French, Italian and Greek production of tomato paste more than doubled between 1977 and 1982 reaching about 530,000 tons in 1982. Due to this high rate of expansion, the EC share of paste production among major world producers rose from 30 to 45 percent over the same period.

Canned tomato production in France, Italy and Greece (which joined in 1981) rose from just under 700,000 tons in 1977 to over 975,000 tons in 1982 - a 40 percent increase. Production by other Mediterranean producers fell by 10 percent.

Consumption of canned tomatoes and tomato paste within the Community is about 940,000 and 404,000 tons, respectively. The Community is currently self sufficient in canned tomatoes and produces a 40 percent net surplus of tomato paste. The trend towards overproduction underlines the need for a modification of the subsidy scheme in the near future. Accession of Spain and Portugal, now expected no earlier than 1986, will exacerbate the problem.

Trends in World Trade: EC data indicate that imports of all tomato products rose from 418,027 tons in 1978 to 532,476 tons in 1982. Intra-EC trade comprised 70 percent of 1978 imports and 92 percent of 1982 imports. In absolute terms, imports from third countries fell by 66 percent. Increased EC production in the tomato processing sector brought about by the EC support scheme and the absence of tariffs in intra-EC trade have effectively closed traditional EC markets to non-EC producers. Spain, Portugal and Israel have been most affected.

In the world paste market, Italy and Greece have become the dominant suppliers to the Middle East and North Africa. Portugal remains reliant on the Soviet Union as its chief export outlet, although the United States and Canada are increasing in relative importance. Spanish exports have been redistributed from former EC and Middle Eastern/North African markets to the United States and Canada.

The UK is the largest market in the EC. In 1976 and 1977 Spain supplied about one-fourth of UK canned tomato imports but less than 5 percent in 1982. This corresponds to an increase in Italy's share from 65 to 90 percent. Greece and Italy currently supply 75 percent of the UK paste imports. Portugal now supplies less than 10 percent down from one-fourth in 1976 and 1977. Over the same period, Spain's share of the UK market fell from a high of about 20 percent to less than 5 percent.

U.S. Imports: U.S. imports of tomato paste were down 17 percent in 1982/83 from the previous season's record level of 82,888 tons. Most of the reduction was attributable to lower imports from Taiwan. Other sources maintained footholds gained in the 1981/82 season. Paste imports through November of the current marketing year are running 17 percent higher than at the same point last season and about double levels through November in the 1981/82 season.

Canned tomato imports were down by a marginal 6 percent over the 1981/82 season. Average per unit value (FOB point of exit) was \$444 per ton versus \$423 in 1981/82. Imports from Italy dropped 20 percent. Total imports of canned tomatoes through November of 1983 are up 53 percent over the same period last season. In the tomato sauce category, in which Israel supplies about four-fifths of imports, 1982/83 imports were up 71 percent over the previous year.

In recent years, imports have comprised from 1 to 8 percent of total U.S. supplies of canned tomatoes and tomato paste. High import levels in recent years have raised serious concern about the effect of imports on the domestic industry, particularly in California. Transportation costs are a major factor since 70 percent of imports enter on East Coast ports. Past research has indicated that canned tomatoes are highly sensitive to increased supplies. Paste prices are relatively less sensitive due to the predominantly institutional use of this product. In an ongoing study of world processed tomato production and trade, researchers have found that the level of U.S. tomato product imports is positively correlated with the price differential between U.S. and imported products and negatively correlated with U.S. supplies.

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TOMATO PRODUCTS

U.S. TRADE IN TOMATO PRODUCTS - 1981/82 and 1982/83  
Year Beginning July 1

Exports					
Commodity/Country	1981/82	1982/83	Commodity/Country	1981/82	1982/83
	---(Metric Tons)---			---(Metric Tons)---	
<u>Tomatoes, Canned</u>	11,715	7,547	<u>Tomato Paste</u>	7,972	10,993
Canada.....	10,299	6,304	Canada.....	6,657	9,243
Caribbean.....	356	299	Caribbean.....	367	627
Saudi Arabia.....	263	455	Hong Kong.....	116	164
Others.....	797	489	Japan.....	73	427
			Saudi Arabia.....	307	238
<u>Tomato Pulp &amp; Puree</u>	543	591	Others.....	452	294
Canada.....	83	94			
Japan.....	103	89			
Mexico.....	49	17	<u>Catsup &amp; Chile</u>		
Saudi Arabia.....	92	225	<u>Sauce</u>	12,100	12,089
Others.....	216	166	Canada.....	1,001	783
			Caribbean.....	1,510	1,482
<u>Tomato Sauce</u>	3,605	2,945	Hong Kong.....	2,294	2,463
Canada.....	1,252	1,127	Japan.....	1,446	1,083
Fr. Pacific Is....	385	264	Singapore.....	1,115	605
Hong Kong.....	66	142	Saudi Arabia.....	1,999	2,826
Japan.....	383	658	Others.....	2,735	2,847
Saudi Arabia.....	63	156			
Others.....	1,456	598			

U.S. TRADE IN TOMATO PRODUCTS - 1981/82 and 1982/83  
Year Beginning July 1

Imports					
Commodity/Country	1981/82	1982/83	Commodity/Country	1981/82	1982/83
	---(Metric Tons)---			---(Metric Tons)---	
<u>Tomatoes, Canned</u>	71,144	68,628	<u>Tomato Paste</u>	82,888	68,938
Israel.....	9,944	13,207	France.....	914	1,477
Italy.....	34,756	27,743	Greece.....	985	408
Spain.....	23,776	23,299	Israel.....	8,899	12,014
China			Italy.....	9,919	1,477
Taiwan.....	1,326	2,803	Mexico.....	15,822	12,724
Others.....	1,342	1,576	Portugal.....	11,993	10,431
			Spain.....	4,905	4,567
<u>Tomato Sauce</u>	6,572	11,269	South America...	4,028	5,134
Israel.....	5,697	9,142	China		
Portugal.....	545	613	Taiwan.....	21,624	11,206
Others.....	330	1,514	Others.....	3,799	4,500

MEXICAN CITRUS UPDATE

Production: The late December cold wave that brought record cold weather to a large part of the United States also brought below freezing temperatures to major citrus areas in northeast Mexico. The citrus crop in the Mexican states of Nuevo Leon and Tamaulipas was severely damaged by the cold weather. Losses are estimated at 130,000 tons, including 100,000 tons of oranges, with the balance evenly divided between grapefruit and tangerines.

The December freeze, however, accounts for less than one-third of this year's total decline in Mexico's citrus production from a year earlier. Lack of rainfall during the early part of the season together with unusually hot weather induced trees, especially Valencia oranges, to abort much of their young fruit in late March-early April. Remaining fruit did size well in response to rainfall over the summer months. Nevertheless, the pre-freeze outlook had called for a 250,000 ton decline in this year's orange crop which normally accounts for 65 percent of Mexico's citrus production.

MEXICAN CITRUS PRODUCTION BY SPECIFIED STATES,  
1980-81 to 1983-84

State and Crop	1980-81	1981-82	1982-83	Forecast 1983-84	
				Pre-freeze	Post-freeze
-----1,000 Metric Tons-----					
<u>Nuevo Leon</u>					
Oranges.....	320,000	360,000	250,000	160,000	100,000
Tangerines.....	50,000	55,000	40,000	50,000	35,000
Grapefruit.....	39,000	25,000	20,000	20,000	10,000
<u>Tamaulipas</u>					
Oranges.....	200,000	210,000	180,000	130,000	90,000
Tangerines.....	---	---	---	---	---
Grapefruit.....	29,000	20,000	15,000	15,000	10,000
<u>San Luis Potosi</u>					
Oranges.....	160,000	180,000	150,000	100,000	100,000
Tangerines.....	16,000	18,000	15,000	10,000	10,000
Grapefruit.....	---	---	---	---	---
<u>Veracruz</u>					
Oranges.....	750,000	720,000	600,000	550,000	550,000
Tangerines.....	54,000	57,000	55,000	60,000	60,000
Grapefruit.....	80,000	55,000	50,000	45,000	45,000
<u>Others</u>					
Oranges.....	170,000	180,000	170,000	160,000	160,000
Tangerines.....	---	---	---	---	---
Grapefruit.....	15,000	15,000	15,000	10,000	10,000
<u>Total Mexico</u>					
Oranges.....	1,600,000	1,650,000	1,350,000	1,100,000	1,000,000
Tangerines.....	120,000	130,000	110,000	120,000	105,000
Grapefruit.....	163,000	115,000	100,000	90,000	75,000
Lemons.....	1,000	2,000	3,000	3,000	2,000
Limes.....	590,000	630,000	620,000	600,000	600,000
Total.....	2,474,000	2,527,000	2,183,000	1,913,000	1,782,000

At the time of the freeze, harvesting progress in Nuevo Leon and Tamaulipas ranged from 55 percent of the grapefruit crop to 65 percent for tangerines and 70 percent for early and mid-season oranges. The important Valencia orange harvest had not yet begun. While almost all of the key growing areas in Nuevo Leon were hard hit by the freeze, Tamaulipas' citrus came through with only spotty damage, largely in the northern part of the state.

Processing: Immediately following the freeze, Mexican juice processors initiated a full-scale salvage operation since virtually all unharvested fruit in Nuevo Leon and as much as one-third of Tamaulipas' crop was rendered unsuitable for the fresh market. Juice plants placed a priority on processing early and mid-season oranges and wastage of this type of citrus was kept to a bare minimum. Warm, rainy weather following the freeze and a rapid fruit drop, however, prevented processors from utilizing freeze-damaged tangerines or grapefruit. Processor consumption of the immature Valencia crop is estimated at no more than 20 percent of availability in Nuevo Leon and 70 percent in Tamaulipas.

This year's small orange crop will force Mexican juice manufacturers to sharply curtail their fruit intake volume from programmed target levels. Close to 70 percent of Mexico's juice concentration capacity is found in Nuevo Leon. Now that the local Valencia crop is no longer a factor, Nuevo Leon juice plants are attempting to secure oranges in southern Mexico to continue operating. Nuevo Leon processors are now paying roughly 16,000 pesos (\$97) per ton for Veracruz oranges delivered to their plants, about 55 percent more than the pre-freeze price. With juice processors competing aggressively against the fresh market for fruit, prices are expected to range between \$120-130 per ton within the next several weeks. While such a price will cut deeply into profit margins, most processors are expected to meet the going price. The recent upward surge in the price of orange juice will allow Mexican processors to pay significantly more for fruit than before the December freeze. Even more important, a large number of Mexican processors are allegedly burdened with substantial debt in dollars. These plants are compelled to process a minimum fruit volume for the generation of dollar export earnings to maintain fiscal solvency regardless of the peso profitability.

**MEXICO: CITRUS SUPPLY AND DISTRIBUTION**  
(1,000 Metric Tons)

Commodity	Production			Exports			Fruit Processed		
	1981/82	1982/83	1983/84	1981/82	1982/83	1983/84	1981/82	1982/83	1983/84
Oranges...	1,650	1,350	1,000	12	5	3	230	250	200
Tangerines:	130	110	105	21	10	15	1	3	5
Grapefruit:	115	100	75	5	6	4	55	25	30
Lemons.....:	2	3	2	0	0	0	2	3	2
Other 1/...	630	620	600	18	10	13	160	130	140
Total...	2,527	2,183	1,782	56	31	35	448	411	377

1/ Largely Mexican and Persian limes. Exports consist mainly of Persian limes while the processing sector consumes mostly Mexican limes.

The Mexican citrus juice industry is now completing a major expansion. Juice concentration capacity is now placed at roughly 290,000 pounds of water per hour, 60 percent greater than just 3 years ago. Despite the increase in installed industrial capacity, this season's short orange crop will result in an 8 percent decline in the total quantity of citrus fruit consumed by the processing ~~and~~ sector. Frozen concentrated orange juice (FCOJ) export availability will be down sharply. FCOJ shipments to the United States, Mexico's principal export outlet, in 1983/84 (December-November) are not expected to exceed 2.5 million gallons at 65° brix compared to 3.8 million gallons a year earlier. Recent export sales to the United States have reportedly been made at roughly \$1,000 per ton delivered to the Florida processor. This price level is slightly below that now quoted on Brazilian juice reflecting a difference in quality attributable to unfavorable growing conditions in Mexico.

Exports: Approximately 90 percent of all Mexican exports of fresh citrus are taken by the United States. Export movement during the 1982/83 season fell sharply, largely as a result of USDA restrictions on the importation of Mexican citrus. These restrictions, designed to safeguard the U.S. industry against the introduction of citrus canker, disrupted the merchandising of Mexico's citrus in its primary export outlet.

The lifting in late November 1983 of all geographic restrictions within the United States on Mexican citrus, other than Mexican limes, grown in canker-free zones has provided a major boost to Persian lime exports. The revised import regulations would have had a significant impact on Mexican tangerine exports if not for the December freeze. The bulk of Mexico's tangerine exports originate in Nuevo Leon and are normally shipped October-February. Export movement came to an abrupt end in early January. Mexican shippers turned to tangerine supplies out of Veracruz to maintain export flow but with limited success. True to form, Veracruz tangerines exported in January were plagued by significant quality deterioration. Despite the export season being cut short by the freeze, tangerine export volume in 1983/84 exceeded a year earlier. The reduction in this year's grapefruit exports is largely attributed to strong price competition from Cuba and small fruit size which limited sales in Western Europe and Japan. Orange exports will also decline this year because of the smaller crop.

In December, the USDA enlarged the area in Mexico from which citrus imports into the United States are prohibited. Citrus fruit from any part of the states of Colima, Guerrero, and Michoacan along with a part of Jalisco are at present completely banned due to the confirmation of citrus canker. In addition to citrus fruit from infested areas, key limes from any part of Mexico are prohibited.

The scheduled U.S. phase-out of Ethylene Dibromide (EDB) as a post-harvest citrus fumigant in September 1984 could result in a sharp reduction in Mexican citrus exports. The United States requires EDB treatment on oranges, grapefruit and tangerine imports from Mexico, but not for Persian limes and lemons. In-transit cold treatment now being tested on Florida grapefruit shipped to Japan does not appear to be a viable alternative treatment for Mexican exports to the United States because of equipment limitations and the short transit time involved.

FOOD RETAIL TRENDS IN THE UNITED KINGDOM

The retail food trade in the United Kingdom is undergoing significant changes, marked by increasing concentration and larger, more efficient outlets. Outgrowths of these changes include more emphasis on buyer (store) labels and bulk purchases, centralized purchase operations, and more uniform quality requirements. These trends are expected to continue because of economies of size in grocery outlets, an increase in family ownership of automobiles and freezers, and the movement of the population from urban to non-urban areas.

The number of grocery outlets in the United Kingdom dropped by over 40 percent over the past decade to 61,400 in 1982. This decline has resulted in a ratio of 1.1 outlets per 1,000 people compared to a ratio of 0.8 in the United States. As shown in the following table, most of the decline has been in the number of outlets of independent stores, defined as non-cooperative stores with less than 10 outlets under common ownership. Their number dropped from 86,565 to 50,800 over the past decade. The number of cooperative stores and "multiples" (defined as a group 10 or more retail shops under common ownership) also declined. This decline represented in most instances a reduction in the number of units in the chain in favor of larger and more efficient outlets.

Year	Number of Outlets			Total
	Independents	Cooperatives	Multiples	
1971	86,565	7,745	10,973	105,283
1976	66,000	6,270	7,960	80,230
1982	50,800	5,000	5,600	61,400

Although the multiples have far fewer outlets than the independents, they have a 70 percent share of the total grocery trade compared with less than 20 percent each for the other types of grocers. Ten years ago the multiples' share was less than 50 percent.

Over one-half of the multiple stores have less than 4,000 square feet of display space. However, these stores account for only about 15 percent of the multiple stores' total turnover in retail sales. Only 2 percent of all grocery stores in the United Kingdom account for 45 percent of the total grocery trade turnover, almost double the corresponding percentage in the United States. This reflects to an important extent the rapid growth of "superstores", defined as those stores with over 25,000 square feet including nongrocery lines and stores with 20,000 to 25,000 square feet devoted solely to grocery products. The number of superstore outlets has increased more than five-fold over the past decade to 349 in 1982. They account for 25 percent of the total grocery turnover in the United Kingdom.

The superstores are found mainly in regions which have the population to provide the traffic flow required for stores to succeed economically. Many of the early stores were located in the north of the country, reflecting the home office locations of the superstore pioneers. Today the superstores are concentrated in and around London, Glasgow, Manchester, Birmingham, Cardiff and Leeds. The leading superstore chains, in terms of number of outlets, are Tesco, Asda, Co-op, Fine Fare, Sainsbury, Morrisons, International, Presto, and Hilliards.

The growth in superstores has been a large factor in the increasing popularity of store labels in the United Kingdom. In 1982, store labels accounted for almost 25 percent of retail grocery sales, up from around 20 percent in 1979.

Over 40 percent of U.S. horticultural exports to the United Kingdom consists of fresh fruit, primarily apples, and tree nuts. Other important exports include dried fruit, citrus juices, fresh lettuce, canned corn, and wine. Total U.S. horticultural exports to the United Kingdom have declined in each of the past two years to \$90 million in fiscal year 1983, reflecting primarily the strength of the dollar relative to the pound sterling, restrictive import policies of the United Kingdom, and aggressive competition.

## U.S. HORTICULTURAL EXPORTS TO THE UNITED KINGDOM

Commodity	Fiscal Years					
	1981	1982	1983	1981	1982	1983
Metric Tons						\$1,000
Fresh Fruit.....	32,281	21,159	19,913	21,728	15,573	12,594
Grapefruit.....	3,357	3,306	3,578	1,373	1,611	1,547
Oranges.....	5,103	70	2,707	2,135	54	1,007
Apples.....	14,771	11,476	9,679	8,980	7,217	5,201
Avocados.....	2,160	916	482	2,552	982	420
Melons.....	489	2,166	480	523	1,475	444
.....						
Canned Fruit.....	1,143	649	741	1,022	634	657
.....						
Dried Fruit.....	5,963	6,521	6,611	10,318	9,706	8,703
Prunes.....	1,709	3,463	3,983	2,043	3,922	4,753
Raisins.....	3,575	1,986	2,405	6,559	3,679	3,513
.....						
Frozen Fruit.....	1,485	1,825	1,782	1,390	1,907	1,758
.....						
Fruit Juices 1/.....	18,944	12,430	14,117	6,786	4,127	4,641
Citrus 1/.....	18,395	11,667	13,349	6,489	3,856	4,214
.....						
Fresh Vegetables.....	8,871	8,703	10,114	5,473	6,033	4,647
Asparagus.....	379	410	284	851	988	674
Carrots.....	3,601	3,167	1,715	1,366	1,134	652
Lettuce.....	3,649	3,652	3,599	2,540	2,746	2,085
.....						
Canned Vegetables.....	5,595	6,211	9,320	4,651	5,251	7,853
Corn.....	3,568	4,774	8,227	2,839	3,548	6,711
.....						
Frozen Vegetables.....	3,313	4,364	2,794	2,515	3,113	1,836
Corn.....	2,324	2,612	2,634	1,661	1,785	1,626
.....						
Dehydrated Vegetables....	4,485	5,798	6,044	7,596	10,227	9,600
Onions.....	2,631	3,114	2,670	4,983	7,105	6,341
Potato Flakes.....	697	1,777	2,502	629	1,302	1,381
.....						
Tree Nuts.....	6,911	8,857	8,714	26,811	22,471	24,480
Almonds, shelled.....	3,593	4,847	4,898	14,423	12,748	14,143
Almonds, prepared.....	2,553	2,628	2,529	10,558	6,895	7,070
.....						
Other.....	---	---	---	13,218	15,497	13,141
Wine 1/.....	4,056	4,958	3,953	6,710	8,115	6,270
.....						
<b>TOTAL.....</b>	<b>---</b>	<b>---</b>	<b>---</b>	<b>101,508</b>	<b>94,539</b>	<b>89,910</b>
.....						

1/ 1,000 liters. Juices are expressed in single-strength equivalent.

### U.S. IMPORTS

U.S. IMPORTS OF SELECTED COMMODITIES, FROM SELECTED COUNTRIES  
 CURRENT MONTH, CUMULATIVE, AND FISCAL YEAR  
 (Units In Metric Tons Except Where Noted)

Commodity/Country	December 1982	October 1983	Oct.-Dec. 1982	Oct.-Dec. 1983	Oct.-Sept. 1982/83	Commodity/Country	December 1982	October 1983	Oct.-Dec. 1982	Oct.-Dec. 1983	Oct.-Sept. 1982/83	
<u>Fresh Fruit &amp; Melons</u>												
Grapefruit.....	---	58	2,031	789	2,071	Fresh Veggies., Con't.	Onions, Nec.....	5,441	10,137	6,552	15,408	82,965
Mexico.....	---	---	2,014	726	2,017	Mexico.....	5,189	7,347	6,152	9,415	75,421	
Lemons.....	---	---	490	427	1,579	Chile.....	---	---	---	---	---	
Limes.....	285	2,086	694	5,579	11,689	Canada.....	48	2,684	89	5,589	6,079	
Mexico.....	---	1,912	---	4,549	9,224	Canada.....	9,288	8,991	29,486	30,477	125,817	
Oranges.....	1,175	1,050	3,529	3,293	6,215	Potatoes, Table.....	9,288	8,985	29,486	30,477	125,790	
Mexico.....	570	467	2,677	2,471	3,955	Potatoes, Seed.....	2,015	1,109	2,180	1,346	32,371	
Tang.-Mand.....	3,429	9,666	6,755	16,459	9,822	Canada.....	2,015	1,109	2,180	1,346	32,304	
Mexico.....	2,737	8,307	6,063	15,088	8,704	Cabbage.....	416	176	1,149	2,182	12,941	
Japan.....	683	937	683	937	915	Mexico.....	---	8	---	1,259	5,658	
Apples.....	4,581	7,257	13,295	25,213	86,280	Canada.....	408	164	1,112	899	6,153	
Chile.....	---	---	---	---	14,782	Celery.....	---	2	1,256	1,616	4,371	
France.....	1,689	2,567	2,911	3,267	7,398	Canada.....	---	---	1,255	1,614	4,338	
South Africa.....	---	9	---	9	11,118	Cucumbers.....	19,167	29,093	22,889	34,615	165,444	
New Zealand.....	20	---	20	40	17,066	Mexico.....	18,454	28,073	21,859	33,528	156,010	
Canada.....	2,854	4,682	10,238	21,858	33,676	Eggplant.....	1,697	2,233	1,872	3,030	16,662	
Bananas.....	162,156	204,475	628,203	656,317	246,601	Mexico.....	1,688	2,148	1,839	2,878	16,241	
Strawberries.....	853	935	1,137	1,146	2,313	Lettuce.....	810	784	995	1,048	9,671	
Mexico.....	502	723	663	735	1,298	Mexico.....	659	688	674	723	5,238	
Grapes.....	203	97	410	283	127,671	Canada.....	146	91	311	313	4,391	
Chile.....	54	---	54	---	108,190	Peppers.....	2,478	4,143	5,032	8,460	66,372	
Mexico.....	14	---	14	55	16,441	Mexico.....	2,200	3,743	4,146	7,307	62,080	
Mangoes.....	240	299	737	731	39,605	Squash.....	6,093	5,507	8,618	9,367	51,241	
Mexico.....	---	---	245	325	32,284	Mexico.....	6,073	5,477	8,574	9,302	50,995	
Haiti.....	235	291	462	361	6,296	Tomatoes.....	9,303	10,808	27,594	45,531	316,909	
Cantaloupes.....	1,116	1,629	1,731	1,951	75,122	Mexico.....	9,286	10,789	27,485	45,531	314,745	
Mexico.....	782	622	1,397	895	70,175	Asparagus.....	91	328	1,077	1,609	8,642	
Watermelons.....	1,262	431	1,428	445	85,459	Mexico.....	27	129	953	1,041	8,393	
Mexico.....	1,262	431	1,424	444	85,286	Okra 2/.....	237	478	834	1,027	18,905	
Other Melons.....	955	881	1,032	937	24,993	Mexico.....	112	446	244	963	17,867	
Mexico.....	38	114	70	114	12,274	:	:	:	:	:	:	
Pears.....	101	98	549	647	9,638	<u>Canned Vegetables</u>						
Chile.....	---	---	114	---	4,330	Tomato Paste.....	4,828	5,044	16,171	20,060	69,024	
Pineapples.....	4,247	3,299	11,460	11,010	68,796	Mexico.....	732	869	1,730	4,158	12,019	
Mexico.....	1,240	1,682	3,211	4,210	27,761	Taiwan.....	---	34	270	274	9,618	
Honduras.....	2,646	1,085	6,332	4,158	31,211	Tomato Sauce.....	1,342	887	4,838	3,972	11,583	
Kiwifruit.....	22	8	349	1,214	4,519	Israel.....	1,144	646	4,332	2,948	8,857	
<u>Canned Fruit</u>												
Mandarins.....	2,094	2,430	7,608	8,715	35,177	Tomatoes.....	9,476	12,176	27,351	43,232	68,810	
Olives.....	4,167	5,886	12,783	15,379	49,045	Italy.....	4,543	4,507	11,941	43,232	25,315	
Pineapples.....	19,412	8,440	52,114	31,014	204,769	Artichokes.....	607	743	2,553	2,605	12,898	
Philippines.....	14,244	4,896	31,351	17,584	106,639	Spain.....	605	720	2,524	2,536	12,713	
Thailand.....	3,141	1,204	13,987	6,571	69,905	Mushrooms.....	3,165	2,228	11,797	8,056	54,557	
<u>Dried Fruit</u>												
Apricots.....	514	483	1,302	1,352	5,082	China, Mainland....	1,418	798	5,207	2,728	19,117	
Turkey.....	476	471	1,261	1,264	4,302	China, Taiwan....	1,435	897	5,067	3,512	20,843	
Dates, Pitted.....	1,142	72	1,640	347	2,494	Hong Kong.....	189	195	1,041	781	8,005	
Dates, With Pits.....	496	1,684	507	1,694	7,098	Korea, Rep. of....	68	---	141	31	3,734	
Raisins-Sultanas.....	1,038	189	2,700	1,387	4,983	Pimentos.....	837	299	1,512	1,421	5,932	
Mexico.....	827	157	2,232	1,240	4,295	Spain.....	836	299	1,511	1,386	5,857	
<u>Frozen Strawberries</u>												
182	756	835	1,705	18,424	<u>Dried Mushrooms</u>						707	
Fr. Juice(1,000 lit):1/												
Apple/Pear.....	38,499	49,192	123,589	146,047	542,669	Tree Nuts	6	60	406	577	6,844	
Argentina.....	2,679	8,113	34,393	36,423	137,347	Brz. Nuts, inshell...	397	337	1,184	1,249	3,500	
South Africa.....	1,910	2,793	8,857	12,241	36,101	Brz. Nuts, shelled...	2,642	2,673	10,444	12,516	41,382	
Germany, Fed. Rep.:	9,343	14,512	29,778	37,723	142,458	Cashew Kernels....	1,572	1,200	4,200	3,230	16,295	
Orange Froz. Conc.	163,581	116,944	509,554	410,412	1,479,901	Brazil.....	492	842	2,182	7,322	15,250	
Brazil.....	160,691	115,570	489,269	402,083	1,363,452	India.....	168	207	573	433	2,583	
Pineap. Ju. NT Conc.	1,496	1,331	3,707	2,788	19,088	Filberts, shelled...	123	201	354	374	1,898	
Pineapple Ju. Conc.	13,166	6,426	30,597	25,650	110,237	Pistachios, inshell...	179	337	835	1,035	2,391	
<u>Fig Paste</u>												
Spain.....	928	57	1,159	147	4,636	Iran.....	99	294	497	969	1,799	
Spain.....	796	57	993	113	2,886	Hops	1,046	1,086	1,579	1,174	6,180	
<u>Grape Wine, NT Fort.: (1,000 liters)</u>												
Italy.....	40,136	39,469	112,849	117,848	453,222	Germany, Fed. Rep.:	935	1,036	1,298	1,038	4,434	
France.....	24,056	21,232	67,987	66,148	260,818							
<u>Fresh Vegetables</u>												
Beans 2/.....	487	847	610	1,155	10,155	<u>Cut Flwrs(1,000units):</u>						
Mexico.....	382	739	392	793	8,727	Roses.....	12,917	9,500	28,189	32,889	121,395	
Carrots 2/.....	8,342	11,061	26,948	30,597	53,808	Colombia.....	11,427	8,052	23,916	26,304	96,318	
Canada.....	8,258	9,969	26,824	28,610	52,427	Carnations.....	NSC	45,284	NSC	134,559	388,251	
Garlic.....	157	246	294	1,023	11,896	Colombia.....	NSC	44,047	NSC	130,511	371,639	
Mexico.....	2	61	35	276	8,569							

1/ Single strength equivalent. 2/ May include some frozen products.

17 Single strength equivalent. 27 May include  
NSC: Not Separately Classified prior to 1983.

# U.S. EXPORTS

## SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS,

DECEMBER AND SEASON-DECEMBER 1983, WITH COMPARISONS  
COMMUNITY/COUNTRY AND BEGINNING OF SEASON : 1982 : 1983 : 1982 : 1983 : 1982 : 1983 : 1982 : 1983 : 1982 : 1983 : 1982 : 1983

ORANGES* FRESH (NOV 1)		11.418	15.152	13.9837	25.634	33	30	21.871	26.202	21.871	150	-1	
CANADA		14	14	14	14	68	68	7.863	7.908	7.863	142	+9	
TOTAL EC-TEN		12	12	12	12	96	96	1.920	1.920	1.920	27	+2	
GERMANY, FED. REP.		---	---	1	1	98	98	1.223	1.223	1.223	23	+2	
NETHERLANDS		2	2	2	2	2	2	1.018	1.018	1.018	220	+63	
UNITED KINGDOM		2	2	2	2	2	2	6.85	6.85	6.85	238	+1	+6
OTHER EUROPE		---	---	---	---	---	---	3.274	3.274	3.274	1	-1	
OTHER		4	4	4	4	4	4	1.073	1.073	1.073	14	-27	
TOTAL EUROPE		14	15	15	14	68	68	2.242	2.242	2.242	184	-	
LATIN AMERICA		82	70	70	217	192	14	1.029	1.029	1.029	74	-	
BERMUDA AND CARIBBEAN		9.776	7.025	7.025	17.241	17.199	14	1.038	1.038	1.038	74	-	
HONG KONG		2.359	1.866	1.866	4.697	4.643	29	7.077	7.077	7.077	13	-4	
JAPAN		2.052	5.122	5.122	4.376	4.376	70	15.940	15.940	15.940	94	+2	
OTHER COUNTRIES		21.780	29.155	29.155	56.033	56.033	52	2.952	2.952	2.952	95	-67	
WORLD TOTAL		21.780	29.155	29.155	56.033	56.033	52	3.985	3.985	3.985	15	-15	
AVOCADOS* FRESH (NOV 1)		238	254	254	539	505	25	1.067	1.067	1.067	1	-6	
CANADA		21	46	52	88	88	71	3.013	3.013	3.013	19	-2	
TOTAL EC-TEN		5	6	7	23	23	21	3.013	3.013	3.013	26	-1	
FRANCE		3	3	3	3	30	20	3.012	3.012	3.012	21	-1	
NETHERLANDS		3	3	3	3	30	20	1.012	1.012	1.012	16	-5	
UNITED KINGDOM		13	13	41	65	209	99	1.116	1.116	1.116	55	+35	
OTHER EUROPE		---	---	---	1	---	---	2	2	2	59	+35	
FINLAND		---	---	---	1	---	---	1.042	1.042	1.042	2	---	
OTHER		---	---	---	1	---	---	2.005	2.005	2.005	2	---	
TOTAL EUROPE		21	45	52	90	118	73	1.042	1.042	1.042	17	---	
LATIN AMERICA		3	4	5	5	8	7	1.042	1.042	1.042	13	-2	
BERMUDA AND CARIBBEAN		3	3	4	5	5	23	1.042	1.042	1.042	519	+691	
HONG KONG		---	---	5	5	5	1.1	1.111	1.111	1.111	18	-	
JAPAN		7	44	7	65	222	82	1.153	1.153	1.153	229	-77	
OTHER COUNTRIES		372	351	614	670	6	49	1.095	1.095	1.095	453	-53	
WORLD TOTAL		372	351	614	670	6	49	2.047	2.047	2.047	217	-12	
GRAPES* FRESH (SEPT 1)		3,993	3,616	16.967	14.702	-9	12	1.042	1.042	1.042	3	10	
CANADA		8,491	6,776	29.201	29.039	-17	17	1.042	1.042	1.042	3,072	+31	
FRANCE		56	82	215	232	45	47	1.042	1.042	1.042	73	-7	
NETHERLANDS		4,000	4,180	17.515	17.152	44	47	1.042	1.042	1.042	1.976	-72	
GERMANY, FED. REP.		1,959	418	2.366	1.832	70	23	1.042	1.042	1.042	500	-71	
ISLEMAN		74	74	74	74	15	15	1.042	1.042	1.042	20	-20	
ITALY		2,341	2,85	110	85	33	30	1.042	1.042	1.042	55	-5	
OTHER PLANTS		2,341	2,85	7,971	8,313	30	34	1.042	1.042	1.042	53	-6	
UNITED KINGDOM		345	587	20,020	19,028	30	31	1.042	1.042	1.042	462	-7	
OTHER EUROPE		---	---	20,022	11,508	31	31	1.042	1.042	1.042	462	-7	
FINLAND		---	---	115	115	43	43	1.042	1.042	1.042	462	-7	
ACON		---	---	25	17	34	34	1.042	1.042	1.042	462	-7	
SWEDEN		122	111	401	832	10	17	1.042	1.042	1.042	462	-7	
OTHER		---	---	196	137	10	30	1.042	1.042	1.042	462	-7	
TOTAL EUROPE		8,337	6,867	26,024	20,424	17	16	1.042	1.042	1.042	462	-7	
LATIN AMERICA		2	2	2	2	3	3	1.042	1.042	1.042	462	-7	
BERMUDA AND CARIBBEAN		2	2	2	2	24	24	1.042	1.042	1.042	462	-7	
HONG KONG		36	60	8	177	250	65	465	465	465	462	-3	
JAPAN		7,242	7,291	25,374	19,028	1	24	1.042	1.042	1.042	462	-7	
OTHER COUNTRIES		56	340	60,111	69,050	427	427	1.042	1.042	1.042	462	-7	
WORLD TOTAL		19,669	16,205	66,695	65,427	7	7	1.042	1.042	1.042	462	-7	
LEMONS* FRESH (AUG 1)		1,170	1,145	1,042	5,193	2	44	1.042	1.042	1.042	462	-7	
CANADA		620	547	4,260	4,771	37	34	1.042	1.042	1.042	462	-7	
FRUIT LEAVES		---	---	17	17	17	17	1.042	1.042	1.042	462	-7	
ACON		123	312	565	520	155	74	1.042	1.042	1.042	462	-7	
SWEDEN		2	2	60	60	100	100	1.042	1.042	1.042	462	-7	
OTHER		749	1,165	1,149	5,376	56	100	1.042	1.042	1.042	462	-7	
TOTAL EUROPE		749	1,165	1,149	5,376	56	100	1.042	1.042	1.042	462	-7	
LATIN AMERICA		1,349	1,349	1,349	1,349	1,349	1,349	1.042	1.042	1.042	462	-7	
BERMUDA AND CARIBBEAN		9	27	72	1,195	100	77	1.042	1.042	1.042	462	-7	
HONG KONG		263	455	1,682	1,945	45	45	1.042	1.042	1.042	462	-7	
JAPAN		9,699	9,423	37,650	43,662	50	50	1.042	1.042	1.042	462	-7	
OTHER COUNTRIES		1,792	1,555	2,025	2,025	45	45	1.042	1.042	1.042	462	-7	
WORLD TOTAL		12,474	14,652	4,690	4,690	50	50	1.042	1.042	1.042	462	-7	

## SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS,

DECEMBER AND SEASON-DECEMBER 1983, WITH COMPARISONS

COMMUNITY/COUNTRY AND BEGINNING OF SEASON : 1982 : 1983 : 1982 : 1983 : 1982 : 1983 : 1982 : 1983 : 1982 : 1983 : 1982 : 1983

DECEMBER : 1982 : 1983 : DECEMBER : 1982 : 1983

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DECEMBER : 1982 : 1983 : DECEMBER : 1982 : 1983

## SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS

## DECEMBER AND SEASON-DECEMBER 1983, WITH COMPARISONS

COMMODITY/COUNTRY AND SEASON	DECEMBER 1982	SEASON- 1982	DECEMBER- 1983	CHANGE : DEC.
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PERCENT				
	IN METRIC TONS			
ALMONDS, SHELLED (JULY 1)				
CANADA	1,304	2,560	4,2	+92%
TOTAL EC-10	1,304	2,560	4,2	+92%
BELGIUM-LUX	65	187	1,160	+100%
DENMARK	246	372	2,622	+150%
FRANCE	680	1,524	8,551	+200%
GERMANY, FED. REP.	---	110	10	-10%
IRELAND	---	110	30	+100%
ITALY	---	121	21	+100%
NETHERLANDS	160	129	1,618	+130%
UNITED KINGDOM	129	285	2,355	+120%
OTHER EUROPE	55	57	319	+1%
FINLAND	18	92	1,553	+1,500%
NORWAY	221	108	2,601	+1,300%
SWEDEN	88	205	1,100	+1,000%
OTHER	1,687	3,025	22,921	+1,200%
TOTAL EUROPE	35	124	4,822	+1,000%
LATIN AMERICA	3	3	20	+100%
BERMUDA AND CARIBBEAN	3	3	20	+100%
GERMANY, FED. REP.	1,211	1,567	5,677	+1,500%
ITALY	649	855	9,212	+1,500%
NETHERLANDS	3,784	5,741	34,436	+1,500%
UNITED KINGDOM	71	25	424	+100%
OTHER EUROPE	---	1	63	+100%
FINLAND	---	1	10	+100%
NORWAY	---	20	15	+100%
SWEDEN	---	18	14	+100%
OTHER	---	15	20	+100%
TOTAL EUROPE	1	66	180	+100%
LATIN AMERICA	2	25	67	+100%
BERMUDA AND CARIBBEAN	---	1	2	+100%
HONG KONG	---	7	6	+100%
JAPAN	15	26	57	+100%
OTHER COUNTRIES	188	181	1,157	+100%
WORLD TOTAL	2,612	2,611	1,754	-5
ALMONDS, UNSHELLED (JULY 1)	71	25	424	+100%
CANADA	---	1	63	+100%
TOTAL EC-10	---	1	10	+100%
BELGIUM-LUX	---	1	5	+100%
DENMARK	---	1	5	+100%
FRANCE	---	1	5	+100%
GERMANY, FED. REP.	---	1	5	+100%
ITALY	---	1	5	+100%
NETHERLANDS	---	1	5	+100%
UNITED KINGDOM	---	1	5	+100%
OTHER EUROPE	---	1	5	+100%
FINLAND	---	1	5	+100%
NORWAY	---	1	5	+100%
SWEDEN	---	1	5	+100%
OTHER	---	1	5	+100%
TOTAL EUROPE	1	66	180	+100%
LATIN AMERICA	2	25	67	+100%
BERMUDA AND CARIBBEAN	---	1	2	+100%
HONG KONG	---	7	6	+100%
JAPAN	15	26	57	+100%
OTHER COUNTRIES	188	181	1,157	+100%
WORLD TOTAL	2,612	2,611	1,754	-5
ALMONDS, PREP. OR PRES. JULY 1	91	65	872	+100%
CANADA	1,124	6,631	7,912	+100%
TOTAL EC-10	1,124	6,631	7,912	+100%
BELGIUM-LUX	67	74	22	+100%
DENMARK	2	10	20	+100%
FRANCE	265	1,350	1,388	+100%
GERMANY, FED. REP.	39	477	3,301	+100%
IRELAND	55	51	4,563	+100%
NETHERLANDS	137	276	1,359	+100%
UNITED KINGDOM	26	56	59	+100%
OTHER EUROPE	11	11	110	+100%
FINLAND	12	12	44	+100%
NORWAY	101	173	598	+100%
SWEDEN	972	1,143	7,446	+100%
TOTAL EUROPE	917	1,143	7,446	+100%
LATIN AMERICA	2	1	11	+100%
BERMUDA AND CARIBBEAN	2	2	78	+100%
HONG KONG	335	386	1,403	+100%
JAPAN	30	262	722	+100%
OTHER COUNTRIES	1,118	2,004	10,586	+100%
WORLD TOTAL	1,118	2,004	12,467	+100%
ALMONDS, SHELLED (AUG. 1)	91	65	872	+100%
CANADA	1,124	6,631	7,912	+100%
TOTAL EC-10	1,124	6,631	7,912	+100%
BELGIUM-LUX	67	74	22	+100%
DENMARK	2	10	20	+100%
FRANCE	265	1,350	1,388	+100%
GERMANY, FED. REP.	39	477	3,301	+100%
IRELAND	55	51	4,563	+100%
NETHERLANDS	137	276	1,359	+100%
UNITED KINGDOM	26	56	59	+100%
OTHER EUROPE	11	11	110	+100%
FINLAND	12	12	44	+100%
NORWAY	101	173	598	+100%
SWEDEN	972	1,143	7,446	+100%
TOTAL EUROPE	917	1,143	7,446	+100%
LATIN AMERICA	2	1	11	+100%
BERMUDA AND CARIBBEAN	2	2	78	+100%
HONG KONG	335	386	1,403	+100%
JAPAN	30	262	722	+100%
OTHER COUNTRIES	1,118	2,004	10,586	+100%
WORLD TOTAL	1,118	2,004	12,467	+100%

COMMODITY/COUNTRY AND SEASON	DECEMBER 1982	DECEMBER 1983	SEASON- 1982	SEASON- 1983	CHANGE : DEC.
SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS, DECEMBER AND SEASON-DECEMBER 1983, WITH COMPARISONS					
DECEMBER AND SEASON-DECEMBER 1983, WITH COMPARISONS					
COMMODITY/COUNTRY AND SEASON	DECEMBER 1982	DECEMBER 1983	SEASON- 1982	SEASON- 1983	CHANGE : DEC.
COMMODITY/COUNTRY AND SEASON	DECEMBER 1982	DECEMBER 1983	SEASON- 1982	SEASON- 1983	CHANGE : DEC.
WALNUTS, SHELLED (AUG. 1)	95	105	218	218	+9%
CANADA	73	52	395	395	-29%
TOTAL EC-10	1	1	2	2	-50%
BELGIUM-LUX	1	1	9	9	-50%
DENMARK	---	---	101	101	-50%
FRANCE	---	---	25	25	-50%
GERMANY, FED. REP.	---	---	72	72	-50%
ITALY	18	18	72	72	-50%
NETHERLANDS	21	21	72	72	-50%
UNITED KINGDOM	33	23	88	127	+31%
OTHER EUROPE	---	---	16	16	-50%
NORWAY	---	---	19	19	-50%
SWEDEN	---	---	407	407	-50%
OTHER	45	45	1,172	1,172	-50%
TOTAL EUROPE	159	111	838	1,172	+31%
LATIN AMERICA	13	15	58	74	+24%
BERMUDA AND CARIBBEAN	1	1	17	17	-50%
HONG KONG	1	1	17	17	-50%
JAPAN	62	66	199	240	+21%
OTHER COUNTRIES	155	115	534	589	+9%
WORLD TOTAL	386	407	2,105	2,616	+12%
WALNUTS, NOT SHELLED (AUG. 1)	395	310	1,505	1,505	-50%
CANADA	479	214	18,006	18,006	-50%
TOTAL EC-10	18	10	535	535	-50%
BELGIUM-LUX	18	10	412	412	-50%
DENMARK	---	---	8,120	8,120	-50%
FRANCE	---	---	7,239	7,239	-50%
GERMANY, FED. REP.	106	106	1,100	1,100	-50%
ITALY	15	15	1,100	1,100	-50%
NETHERLANDS	347	149	4,343	4,343	-50%
UNITED KINGDOM	8	8	3,445	3,445	-50%
OTHER EUROPE	---	---	224	224	-50%
FINLAND	---	---	224	224	-50%
NORWAY	---	---	224	224	-50%
SWEDEN	---	---	224	224	-50%
OTHER	455	29	2,210	2,210	-50%
TOTAL EUROPE	478	67	28,004	28,004	-50%
LATIN AMERICA	74	14	746	746	-50%
BERMUDA AND CARIBBEAN	1	1	15	15	-50%
HONG KONG	4	4	3	3	-50%
OTHER COUNTRIES	98	123	633	596	+26%
WORLD TOTAL	1,047	1,257	32,292	25,366	-22%
TOMATOES, WHOLE, CHD (JULY 1)	311	232	3,795	3,795	-50%
CANADA	1	1	1	1	-50%
TOTAL EC-10	---	---	14	14	-50%
BELGIUM-LUX	---	---	4	4	-50%
DENMARK	---	---	1	1	-50%
UNITED KINGDOM	1	1	1	1	-50%
OTHER EUROPE	---	---	1	1	-50%
TOTAL EUROPE	2	1	2	1	-50%
LATIN AMERICA	5	5	280	280	-50%
BERMUDA AND CARIBBEAN	67	25	201	201	-50%
HONG KONG	1	1	57	57	-50%
JAPAN	1	1	40	40	-50%
OTHER COUNTRIES	57	471	305	305	-50%
WORLD TOTAL	439	361	4,587	3,387	-16%
TOMATO PASTE & PULP, CANNED	---	---	2	2	-50%
CANADA	456	312	5,572	5,572	-50%
TOTAL EC-10	---	2	2	2	-50%
BELGIUM-LUX	---	11	46	46	-50%
DENMARK	---	16	16	16	-50%
HONG KONG	98	15	105	105	-50%
JAPAN	15	7	57	57	-50%
OTHER COUNTRIES	146	21	301	301	-50%
WORLD TOTAL	740	416	6,460	4,460	-16%

SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS,

COMMODITY/COUNTRY AND BEGINNING OF SEASON	DECEMBER AND SEASON-DECEMBER 1983		DECEMBER AND SEASON-DECEMBER 1982		: CHANGE : FROM 1982 : DEC : DEC
	1982	1983	1982	1983	
APRICOTS, CANNED (JUNE 1)					
CANADA	---	---	112	23	-80
TOTAL EC-12	1	1	31	12	-7
BELGIUM-LUX	---	---	1	1	-100
DENMARK	---	---	1	1	**
GERMANY, FED. REP.	---	1	1	1	**
GREECE	---	---	1	1	**
ITALY	1	1	1	1	**
NETHERLANDS	1	1	15	3	-92
UNITED KINGDOM	1	1	13	7	-44
OTHER EUROPE	3	3	10	5	-100
NORWAY	---	---	13	2	-44
SWEDEN	---	---	13	2	-44
OTHER	---	---	13	2	-44
TOTAL EUROPE	4	1	54	19	-64
LATIN AMERICA	88	2	213	8	-98
BERMUDA AND CARIBBEAN	1	1	45	6	-64
HONG KONG	1	1	25	12	-100
JAPAN	9	5	30	44	+46
OTHER COUNTRIES	38	2	236	103	-94
WORLD TOTAL	141	1	715	215	-90
MIXTURES 2 > FRUIT, PREP/PRES:					
CANADA	857	412	7,458	4,013	-52
TOTAL EC-12	756	25	3,151	765	-96
BELGIUM-LUX	5	20	506	44	+305
FRANCE	---	---	15	21	+33
GERMANY, FED. REP.	12	5	23	115	-100
GERMANY, FED. REP.	673	5	2,062	115	-95
FRANCE	---	5	9	15	-100
ITALY	7	5	13	15	+14
NETHERLANDS	55	5	367	477	+30
UNITED KINGDOM	---	5	156	93	-33
OTHER EUROPE	---	5	345	88	-74
NETHERLANDS	81	23	639	72	-72
OTHER	182	11	1,087	318	-94
TOTAL EUROPE	1,071	52	6,140	1,291	-84
LATIN AMERICA	140	1	1,371	93	-77
BERMUDA AND CARIBBEAN	178	95	1,055	657	-32
HONG KONG	156	52	920	1,078	+17
JAPAN	453	70	1,114	1,686	+22
OTHER COUNTRIES	511	121	1,002	1,438	+73
WORLD TOTAL	3,374	1,571	23,032	15,436	-33
PEACHES, CANNED (JUNE 1)					
CANADA	868	512	6,971	3,612	-41
TOTAL EC-12	25	16	3,459	986	-38
BELGIUM-LUX	6	5	298	22	+57
NETHERLANDS	---	5	12	50	+316
GERMANY, FED. REP.	---	5	372	684	+82
FRANCE	---	5	1	1	**
ITALY	2	1	15	11	-100
NETHERLANDS	17	1	137	117	-94
OTHER EUROPE	4	1	37	12	-100
NETHERLANDS	27	7	447	47	-64
NETHERLANDS	16	6	463	166	-60
OTHER	11	6	109	27	-100
TOTAL EUROPE	74	71	5,014	1,018	-58
LATIN AMERICA	2	1	1,674	1,493	-84
BERMUDA AND CARIBBEAN	17	1	163	111	-32
HONG KONG	42	42	52	203	+7
JAPAN	753	250	4,350	3,122	-2
OTHER COUNTRIES	312	125	1,624	2,180	+56
WORLD TOTAL	2,188	1,040	20,662	10,912	+52

SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS,

COMMODITY/COUNTRY AND BEGINNING OF SEASON	DECEMBER AND SEASON-DECEMBER 1983		DECEMBER AND SEASON-DECEMBER 1982		: CHANGE : FROM 1982 : DEC : DEC
	1982	1983	1982	1983	
APRICOTS, CANNED (JUNE 1)					
CANADA	---	---	112	23	-80
TOTAL EC-12	1	1	31	12	-7
BELGIUM-LUX	---	---	1	1	**
DENMARK	---	---	1	1	**
GERMANY, FED. REP.	---	1	1	1	**
GREECE	---	1	1	1	**
ITALY	1	1	15	3	-92
NETHERLANDS	1	1	13	7	-44
UNITED KINGDOM	1	1	13	7	-44
OTHER EUROPE	3	3	10	5	-100
NORWAY	---	---	13	2	-44
SWEDEN	---	---	13	2	-44
OTHER	---	---	13	2	-44
TOTAL EUROPE	4	1	50	14	+100
LATIN AMERICA	17	1	1,014	1,018	+4
BERMUDA AND CARIBBEAN	2	1	163	111	-32
HONG KONG	17	1	137	117	-94
NETHERLANDS	4	1	37	12	-100
OTHER EUROPE	27	7	447	47	-64
NETHERLANDS	16	6	463	166	-60
OTHER	11	6	109	27	-100
TOTAL EUROPE	74	71	5,014	1,018	-58
LATIN AMERICA	2	1	1,674	1,493	-84
BERMUDA AND CARIBBEAN	17	1	163	111	-32
HONG KONG	42	42	52	203	+7
JAPAN	753	250	4,350	3,122	-2
OTHER COUNTRIES	312	125	1,624	2,180	+56
WORLD TOTAL	2,188	1,040	20,662	10,912	+52

SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS,

COMMODITY/COUNTRY AND BEGINNING OF SEASON	DECEMBER AND SEASON-DECEMBER 1983		DECEMBER AND SEASON-DECEMBER 1982		: CHANGE : FROM 1982 : DEC : DEC
	1982	1983	1982	1983	
APRICOTS, CANNED (JUNE 1)					
CANADA	---	---	112	23	-80
TOTAL EC-12	1	1	31	12	-7
BELGIUM-LUX	---	---	1	1	**
DENMARK	---	---	1	1	**
GERMANY, FED. REP.	---	1	1	1	**
GREECE	---	1	1	1	**
ITALY	1	1	15	3	-92
NETHERLANDS	1	1	13	7	-44
UNITED KINGDOM	1	1	13	7	-44
OTHER EUROPE	3	3	10	5	-100
NORWAY	---	---	13	2	-44
SWEDEN	---	---	13	2	-44
OTHER	---	---	13	2	-44
TOTAL EUROPE	4	1	50	14	+100
LATIN AMERICA	17	1	1,014	1,018	+4
BERMUDA AND CARIBBEAN	2	1	163	111	-32
HONG KONG	17	1	137	117	-94
NETHERLANDS	4	1	37	12	-100
OTHER EUROPE	27	7	447	47	-64
NETHERLANDS	16	6	463	166	-60
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TOTAL EUROPE	74	71	5,014	1,018	-58
LATIN AMERICA	2	1	1,674	1,493	-84
BERMUDA AND CARIBBEAN	17	1	163	111	-32
HONG KONG	42	42	52	203	+7
JAPAN	753	250	4,350	3,122	-2
OTHER COUNTRIES	312	125	1,624	2,180	+56
WORLD TOTAL	2,188	1,040	20,662	10,912	+52

SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS,

COMMODITY/COUNTRY AND BEGINNING OF SEASON	DECEMBER AND SEASON-DECEMBER 1983		DECEMBER AND SEASON-DECEMBER 1982		: CHANGE : FROM 1982 : DEC : DEC
	1982	1983	1982	1983	
APRICOTS, CANNED (JUNE 1)					
CANADA	---	---	112	23	-80
TOTAL EC-12	1	1	31	12	-7
BELGIUM-LUX	---	---	1	1	**
DENMARK	---	---	1	1	**
GERMANY, FED. REP.	---	1	1	1	**
GREECE	---	1	1	1	**
ITALY	1	1	15	3	-92
NETHERLANDS	1	1	13	7	-44
UNITED KINGDOM	1	1	13	7	-44
OTHER EUROPE	3	3	10	5	-100
NORWAY	---	---	13	2	-44
SWEDEN	---	---	13	2	-44
OTHER	---	---	13	2	-44
TOTAL EUROPE	4	1	50	14	+100
LATIN AMERICA	17	1	1,014	1,018	+4
BERMUDA AND CARIBBEAN	2	1	163	111	-32
HONG KONG	17	1	137	117	-94
NETHERLANDS	4	1	37	12	-100
OTHER EUROPE	27	7	447	47	-64
NETHERLANDS	16	6	463	166	-60
OTHER	11	6	109	27	-100
TOTAL EUROPE	74	71	5,014	1,018	-58
LATIN AMERICA	2	1	1,674	1,493	-84
BERMUDA AND CARIBBEAN	17	1	163	111	-32
HONG KONG	42	42	52	203	+7
JAPAN	753	250	4,350	3,122	-2
OTHER COUNTRIES	312	125	1,624	2,180	+56
WORLD TOTAL	2,188	1,040	20,662	10,912	+52

SELECTED HORTICULTURAL PRODUCTS : QUANTITY OF U.S. EXPORTS,

COMMODITY/COUNTRY AND BEGINNING OF SEASON	DECEMBER AND SEASON-DECEMBER 1983		DECEMBER AND SEASON-DECEMBER 1982		: CHANGE : FROM 1982 : DEC : DEC
	1982	1983	1982	1983	
APRICOTS, CANNED (JUNE 1)					
CANADA	---	---	112	23	-80
TOTAL EC-12	1	1	31	12	-7
BELGIUM-LUX	---	---	1	1	**
DENMARK	---	---	1	1	**
GERMANY, FED. REP.	---	1	1	1	**
GREECE	---	1	1	1	**
ITALY	1	1	15	3	-92
NETHERLANDS	1	1	13	7	-44
UNITED KINGDOM	1	1	13	7	-44
OTHER EUROPE	3	3	10	5	-100
NORWAY	---	---	13	2	-44
SWEDEN	---	---	13	2	-44
OTHER	---	---	13	2	-44
TOTAL EUROPE	4	1	50	14	+100
LATIN AMERICA	17	1	1,014	1,018	+4
BERMUDA AND CARIBBEAN	2	1	163	111	-32
HONG KONG	17	1	137	117	-94
NETHERLANDS	4	1	37	12	-100
OTHER EUROPE					

## SELECTED HORTICULTURAL PRODUCTS: QUANTITY OF U.S. EXPORTS, DECEMBER AND SEASON-DECEMBER 1983, WITH COMPARISONS

COMMUNITY/COUNTRY AND BEGINNING OF SEASON : DECEMBER 1983 : SEASON-1983 : 1982 : 1983 : PERCENT CHANGE FROM 1982 : DECEMBER-1983 : DECEMBER-1982 : PERCENT

COMMUNITY/COUNTRY AND BEGINNING OF SEASON	DECEMBER 1983	SEASON-1983	1982	1983	PERCENT CHANGE FROM 1982	DECEMBER-1983	DECEMBER-1982	PERCENT
<b>CHERRIES, MARACHINO, CANNED (JULY 1)</b>								
CANADA								
TOTAL EC-17	23	21	143	99	-31	208,471	208,471	-5%
BELGIUM-LUX	3	3	37	35	-6	19,700	19,700	-5%
GERMANY, FED. REP.	5	5	13	13	-6	16,554	16,554	-5%
ITALY	2	2	5	5	-6	10,000	10,000	-5%
NETHERLANDS	5	5	5	5	-6	10,000	10,000	-5%
UNITED KINGDOM	2	2	3	3	-6	10,000	10,000	-5%
OTHER EUROPE	1	1	3	3	-6	10,000	10,000	-5%
FINLAND	1	1	4	4	-497	10,000	10,000	-5%
SWEDEN	1	1	1	1	-100	10,000	10,000	-5%
OTHER	1	1	1	1	-100	10,000	10,000	-5%
TOTAL EUROPE	14	15	100	99	-31	208,471	208,471	-5%
ITALY	19	15	15	15	-26	19,700	19,700	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
FINLAND	1	1	1	1	-100	10,000	10,000	-5%
SWEDEN	1	1	1	1	-100	10,000	10,000	-5%
OTHER	1	1	1	1	-100	10,000	10,000	-5%
TOTAL EUROPE	14	15	100	99	-31	208,471	208,471	-5%
ITALY	96	58	270	270	-3%	11,000	11,000	-4%
NETHERLANDS	11	13	34	34	-22	5,617	5,617	-3%
OTHER COUNTRIES	62	53	180	14	+34	20,574	20,574	+5%
WORLD TOTAL	79	71	36	31	+14	146,162	146,162	-2%
JAPAN	31	31	503	407	-12	79,732	79,732	-4%
OTHER COUNTRIES	31	31	503	407	-12	79,732	79,732	-4%
WORLD TOTAL	181	125	875	875	-1%	208,471	208,471	-5%
GRAPFRUIT (NOV 1)*****	1,044	1,044	1,044	1,044	-1%	1,044	1,044	-1%
CANADA	13	13	804	804	-1%	63,945	63,945	-1%
FRANCE	268	268	87	87	-100	44,801	44,801	-3%
ITALY	18	18	130	130	-100	10,000	10,000	-5%
NETHERLANDS	6	6	6	6	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	2	2	2	2	-100	10,000	10,000	-5%
OTHER	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	250	224	13	13	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%
UNITED KINGDOM	1	1	1	1	-100	10,000	10,000	-5%
OTHER EUROPE	1	1	1	1	-100	10,000	10,000	-5%
NETHERLANDS	1	1	1	1	-100	10,000	10,000	-5%





## U.S. EXPORTS

SELECTED HORTICULTURAL PRODUCTS: QUANTITY OF U.S. EXPORTS,  
DECEMBER AND SEASON-DECEMBER 1983, WITH COMPARISONS

COMMODITY/COUNTRY AND BEGINNING OF SEASON	DECEMBER		SEASON- 1982 : 1983		DECEMBER		: DEC: BOS : DEC	: CHANGE : FROM 1982
	1982	1983	1982	1983	1982	1983		
(IN METRIC TONS)								
HOPS EXTRACT (SEPT 1)								: PERCENT
CANADA.....	12	---	43		17	-100	-61	
TOTAL EC-TEN.....	56	55	136		245	-1	+81	
BELGIUM-LUX.....	28	---	32		21	-100	-34	
DENMARK.....	---	---	---		---	---	-100	
GERMANY, FED. REP.....	11	34	20		145	+203	+612	
GREECE.....	---	---	---		---	-100	-100	
IRELAND.....	---	12	48		35	***	-26	
NETHERLANDS.....	5	10	23		27	+100	+15	
UNITED KINGDOM.....	12	---	12		17	-100	+47	
OTHER EUROPE								
OTHER.....	---	---	---		15	---	***	
TOTAL EUROPE.....	56	55	136		260	-1	+92	
LATIN AMERICA.....	287	275	639		1,145	-4	+79	
BERMUDA AND CARIBBEAN.....	6	4	13		10	-30	-23	
OTHER COUNTRIES.....	5	60	27		84	***	+214	
WORLD TOTAL.....	367	395	857		1,516	+8	+77	
(IN METRIC TONS)								
HOPS (SEPT 1)								
CANADA.....	155	123	817		228	-20	-72	
TOTAL EC-TEN.....	11	121	129		748	+965	+481	
BELGIUM-LUX.....	---	1	---		1	***	***	
FRANCE.....	---	---	1		---	---	-100	
GERMANY, FED. REP.....	2	33	62		647	***	+945	
IRELAND.....	---	---	---		11	---	***	
ITALY.....	---	---	---		---	---	-10	
UNITED KINGDOM.....	9	87	66		89	+850	+35	
OTHER EUROPE								
OTHER.....	---	---	---		8	---	***	
TOTAL EUROPE.....	11	121	129		756	+965	+486	
LATIN AMERICA.....	271	25	1,250		351	-89	-72	
BERMUDA AND CARIBBEAN.....	53	41	82		53	-23	-35	
JAPAN.....	128	41	255		202	-68	-21	
OTHER COUNTRIES.....	117	45	511		94	-62	-82	
WORLD TOTAL.....	735	395	3,044		1,683	-46	-45	
(IN GALLONS)								
WINES, FROM FRESH GRAPES JAN:								
CANADA.....	164,978	246,475	4,424,252		3,613,901	+49	-18	
TOTAL EC-TEN.....	91,770	66,802	1,893,497		1,649,270	-27	-13	
BELGIUM-LUX.....	63,382	6,185	223,616		217,848	-90	-3	
DENMARK.....	---	2,067	111,427		21,482	***	-81	
FRANCE.....	594	1,356	45,785		64,433	+128	+41	
GERMANY, FED. REP.....	14,649	50	249,438		130,609	-100	-48	
IRELAND.....	---	---	49,774		7,775	---	-84	
ITALY.....	632	---	3,586		4,242	-100	+18	
NETHERLANDS.....	2,061	1,151	35,080		26,577	-44	-24	
UNITED KINGDOM.....	10,452	55,989	1,174,791		1,176,304	+436	---	
OTHER EUROPE								
FINLAND.....	---	---	7,779		1,369	---	-76	
NORWAY.....	---	713	2,867		2,986	***	+4	
SWEDEN.....	---	1,9716	31,531		47,128	***	+40	
OTHER.....	25,869	5,445	185,281		123,046	-79	-34	
TOTAL EUROPE.....	117,639	74,676	2,120,955		1,824,299	-37	-14	
LATIN AMERICA.....	23,109	22,578	732,817		261,066	-2	-64	
BERMUDA AND CARIBBEAN.....	96,824	62,826	923,065		873,240	-35	-5	
HONG KONG.....	11,618	3,165	78,741		70,830	-73	-10	
JAPAN.....	18,105	63,137	268,050		409,662	+249	+53	
OTHER COUNTRIES.....	56,929	18,386	359,505		280,490	-68	-22	
WORLD TOTAL.....	489,202	491,247	8,907,385		7,333,488	---	-18	

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